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Nebraska State Purchasing Bureau

Department of Health and Human Services Modernizing Systems Consulting Services RFP

Cost Proposal

June 27, 2019

RFP#: 6098 Z1

Annette Walton/Teresa Fleming
State Purchasing Bureau
1526 K Street, Suite 130
Lincoln, NE 68508

Form A
Bidder Contact Sheet
Request for Proposal Number 6098 Z1

Form A should be completed and submitted with each response to this RFP. This is intended to provide the State with information on the bidder's name and address, and the specific person(s) who are responsible for preparation of the bidder's response.

Preparation of Response Contact Information	
Bidder Name:	Public Consulting Group, Inc.
Bidder Address:	148 State Street, Tenth Floor Boston, MA 02109
Contact Person & Title:	Tony Curatola, Associate Manager
E-mail Address:	ftcuratola@pcgus.com
Telephone Number (Office):	N/A
Telephone Number (Cellular):	608-509-8464
Fax Number:	617-426-4632

Each bidder should also designate a specific contact person who will be responsible for responding to the State if any clarifications of the bidder's response should become necessary. This will also be the person who the State contacts to set up a presentation/demonstration, if required.

Communication with the State Contact Information	
Bidder Name:	Public Consulting Group, Inc.
Bidder Address:	148 State Street, Tenth Floor Boston, MA 02109
Contact Person & Title:	Emma Peplowski, Business Analyst
E-mail Address:	epeplowski@pcgus.com
Telephone Number (Office):	617-717-1675
Telephone Number (Cellular):	413-281-0974
Fax Number:	617-426-4632

Worksheet Tab Name	Description	Instructions
Pricing Summary	This worksheet summarizes the price details from the other worksheets.	**No entries are necessary.** The fields carry summarized information from the Cost Proposal worksheets. Bidders **must not** modify the formulas on this worksheet. Bidders **must** provide job titles, monthly hours, and hourly rates on **ALL** project tabs to be considered for award.
EES Phase II Implementation	EES Phase 2 procured a COTS-based solution to replace Medicaid eligibility functions in the legacy system and fully comply with ACA requirements. This cost sheet identifies the bidders planned monthly hours by job title to perform the EES scope of work.	Job Title (column A) – Bidders **must** enter the job titles required to provide the scope of work. Each job title should be entered on a seperate row. Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Bidders planned hours **must** total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price. Bidders **must not** modify the formulas on this worksheet.
EES Phase III Implementation	EES Phase 3 leverages DHHS' Phase 2 investment in a new Medicaid eligibility platform, adding eligibility and case management for EA programs. In addition, Phase 3 procures a case management system for MLTC programs. This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.	Job Title (column A) – Bidders **must** enter the job titles required to provide the scope of work. Each job title should be entered on a seperate row. Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Bidders planned hours **must** total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price. Bidders **must not** modify the formulas on this worksheet.

Worksheet Tab Name	Description	Instructions
DMA Implementation and Certification	The DMA MMIS Replacement module includes implementing a Medicaid enterprise data warehouse with built-in analytical capabilities to support MLTC. The solution specifically addresses the following functional areas: Medicaid Enterprise Data Warehouse Federal Reporting Program statistics and analytics Program integrity Quality and performance reporting This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.	Job Title (column A) – Bidders **must** enter the job titles required to provide the scope of work. Each job title should be entered on a seperate row. Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Bidders planned hours **must** total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price. Bidders **must not** modify the formulas on this worksheet.
System Integration and Portfolio	The integration project will coordinate the business, information, and technology work and interactions of multiple projects over time to achieve the long term vision of the modular and phased replacement of functionality currently performed by the legacy systems. This is an internal effort currently in development and includes establishment of a portfolio management initiative. This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.	Job Title (column A) – Bidders **must** enter the job titles required to provide the scope of work. Each job title should be entered on a seperate row. Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Bidders planned hours **must** total the estimated monthl' hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price. Bidders **must not** modify the formulas on this worksheet.

Worksheet Tab Name	Description	Instructions
Electronic Visitation & Verification (EVV)	This project will implement an EVV module in compliance with the 20th Century Cures Act, as well as a fiscal agent for home and community based services. An RFP is in development at this time. This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.	Job Title (column A) – Bidders **must** enter the job titles required to provide the scope of work. Each job title should be entered on a seperate row. Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Bidders planned hours **must** total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price. Bidders **must not** modify the formulas on this worksheet.
Capitation Processing Module	The capitation module, procured during the Enrollment Broker RFP, will be implemented. This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.	Job Title (column A) – Bidders **must** enter the job titles required to provide the scope of work. Each job title should be entered on a seperate row. Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Bidders planned hours **must** total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price. Bidders **must not** modify the formulas on this worksheet.

Worksheet Tab Name	Description	Instructions
LTSS Redesign	This project encompasses MLTC's approach to delivery of and payment for LTSS leveraging best practice business transformation and supporting technology initiatives. This effort is in analysis. This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.	Job Title (column A) – Bidders **must** enter the job titles required to provide the scope of work. Each job title should be entered on a seperate row. Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Bidders planned hours **must** total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price. Bidders **must not** modify the formulas on this worksheet.
POS	This project will be to procure a Point of Sale Vendor for FFS drug claims as well as a Drug Rebate program and Drug Utilization Review (DUR) program. This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.	Job Title (column A) – Bidders **must** enter the job titles required to provide the scope of work. Each job title should be entered on a seperate row. Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Bidders planned hours **must** total the estimated monthl hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price. Bidders **must not** modify the formulas on this worksheet.

Worksheet Tab Name	Description	Instructions
Eligibility and Plan Selection Integration	The eligibility and plan selection processes will be integrated to support immediate enrollment in a Managed Care Organization (MCO) upon determination of eligibility. The eligibility member portal will be integrated with the Enrollment Broker's (EB) MCO selection portal to provide a consistent end-user experience and single sign-on access. This cost proposal identifies the bidders planned monthly hours by job title to perform the scope of work.	Job Title (column A) – Bidders **must** enter the job titles required to provide the scope of work. Each job title should be entered on a seperate row. Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Bidders planned hours **must** total the estimated monthly hours in cell A2. Cell D2 is formulated to calculate the total number of hours entered. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Monthly Price (column D) - The monthly price is calculated as Monthly Hours multiplied by Hourly Rate. Cell D1 is formulated to calculate the total monthly price. Bidders **must not** modify the formulas on this worksheet.

Total Estimated Cost	$1,152,625.00

Contract Base Period	Estimated Monthly Price
EES Phase II Implementation	$233,450.00
EES Phase III Implementation	$101,225.00
DMA Implementation and Certification	$198,900.00
System Integration and Portfolio Management	$102,150.00
EVV	$101,700.00
Capitation Processessing Module	$103,300.00
LTSS Redesign	$104,300.00
POS	$104,300.00
Eligibility & Plan Selection Integration	$103,300.00

Bidder   e: Public Consulting Group, Inc.

Estimated Monthly Total EES Phase II Implementation			$	233,450.00
Estimated Monthly Hours: 1,190 **Estimated Project Length: 84 Months**				1,190.00

Job Title	Monthly Hours	Hourly Rate	Monthly Price	
EES Project Manager	170.00	$ 210.00	$	35,700.00
Business Analyst	440.00	$ 170.00	$	74,800.00
Project Manager (supporting)	160.00	$ 210.00	$	33,600.00
Subject Matter Expert	80.00	$ 290.00	$	23,200.00
Federal Oversight/Certification Lead	50.00	$ 210.00	$	10,500.00
MITA Advisor	50.00	$ 185.00	$	9,250.00
Technical Lead	80.00	$ 185.00	$	14,800.00
Quality Assurance Lead	80.00	$ 185.00	$	14,800.00
Federal Funding & Procurement SME	80.00	$ 210.00	$	16,800.00
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Bidder Name: Public Consulting Group, Inc.

Estimated Total EES Phase III Implementation			$	101,225.00
Estimated Monthly Hours: 510 **Estimated Project Length: 72 Months**				**510.00**
Job Title	Monthly Hours	Hourly Rate	Monthly Price	
EES Project Manager	170.00	$ 210.00	$	35,700.00
Business Analyst	170.00	$ 170.00	$	28,900.00
Project Manager (supporting)	20.00	$ 210.00	$	4,200.00
Subject Matter Expert	35.00	$ 290.00	$	10,150.00
Federal Oversight/Certification Lead	20.00	$ 210.00	$	4,200.00
MITA Advisor	20.00	$ 185.00	$	3,700.00
Technical Lead	35.00	$ 185.00	$	6,475.00
Quality Assurance Lead	20.00	$ 185.00	$	3,700.00
Federal Funding & Procurement SME	20.00	$ 210.00	$	4,200.00
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Bidder Name: Public Consulting Group, Inc.

Estimated Total DMA Implementation and Certification			$	198,900.00
Estimated Monthly Hours: 1,020 **Estimated Project Length: 84 Months**				1,020.00
Job Title	Monthly Hours	Hourly Rate	Monthly Price	
EES Project Manager	170.00	$ 210.00	$	35,700.00
Business Analyst	250.00	$ 170.00	$	42,500.00
Project Manager (supporting)	80.00	$ 210.00	$	16,800.00
Subject Matter Expert	40.00	$ 290.00	$	11,600.00
Federal Oversight/Certification Lead	120.00	$ 210.00	$	25,200.00
MITA Advisor	80.00	$ 185.00	$	14,800.00
Technical Lead	130.00	$ 185.00	$	24,050.00
Quality Assurance Lead	130.00	$ 185.00	$	24,050.00
Federal Funding & Procurement SME	20.00	$ 210.00	$	4,200.00
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Bidder Name: Public Consulting Group, Inc.

Estimated Total System Integration and Portfolio Management			$	102,150.00
Estimated Monthly Hours: 510 **Estimated Project Length: 84 Months**				**510.00**
Job Title	Monthly Hours	Hourly Rate	Monthly Price	
EES Project Manager	170.00	$ 210.00	$	35,700.00
Business Analyst	120.00	$ 170.00	$	20,400.00
Project Manager (supporting)	100.00	$ 210.00	$	21,000.00
Subject Matter Expert	20.00	$ 290.00	$	5,800.00
Federal Oversight/Certification Lead	20.00	$ 210.00	$	4,200.00
MITA Advisor	40.00	$ 185.00	$	7,400.00
Technical Lead	20.00	$ 185.00	$	3,700.00
Quality Assurance Lead	10.00	$ 185.00	$	1,850.00
Federal Funding & Procurement SME	10.00	$ 210.00	$	2,100.00
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Bidder Name: Public Consulting Group, Inc.

Estimated Total EVV			$	101,700.00
Estimated Monthly Hours: 510 **Estimated Project Length: 84 Months**				510.00
Job Title	Monthly Hours	Hourly Rate	Monthly Price	
EES Project Manager	170.00	$ 210.00	$	35,700.00
Business Analyst	100.00	$ 170.00	$	17,000.00
Project Manager (supporting)	20.00	$ 210.00	$	4,200.00
Subject Matter Expert	20.00	$ 290.00	$	5,800.00
Federal Oversight/Certification Lead	40.00	$ 210.00	$	8,400.00
MITA Advisor	40.00	$ 185.00	$	7,400.00
Technical Lead	40.00	$ 185.00	$	7,400.00
Quality Assurance Lead	40.00	$ 185.00	$	7,400.00
Federal Funding & Procurement SME	40.00	$ 210.00	$	8,400.00
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Bidder Name: Public Consulting Group, Inc.

Estimated Total Capitation Processing Module			$	103,300.00
Estimated Monthly Hours: 510 **Estimated Project Length: 60 Months**				**510.00**
Job Title	Monthly Hours	Hourly Rate	Monthly Price	
EES Project Manager	170.00	$ 210.00	$	35,700.00
Business Analyst	100.00	$ 170.00	$	17,000.00
Project Manager (supporting)	20.00	$ 210.00	$	4,200.00
Subject Matter Expert	40.00	$ 290.00	$	11,600.00
Federal Oversight/Certification Lead	40.00	$ 210.00	$	8,400.00
MITA Advisor	40.00	$ 185.00	$	7,400.00
Technical Lead	40.00	$ 185.00	$	7,400.00
Quality Assurance Lead	40.00	$ 185.00	$	7,400.00
Federal Funding & Procurement SME	20.00	$ 210.00	$	4,200.00
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Bidder Name: Public Consulting Group, Inc.

Estimated Total LTSS Redesign			$	104,300.00
Estimated Monthly Hours: 510 **Estimated Project Length: 72 Months**				510.00
Job Title	Monthly Hours	Hourly Rate	Monthly Price	
EES Project Manager	170.00	$ 210.00	$	35,700.00
Business Analyst	100.00	$ 170.00	$	17,000.00
Project Manager (supporting)	20.00	$ 210.00	$	4,200.00
Subject Matter Expert	40.00	$ 290.00	$	11,600.00
Federal Oversight/Certification Lead	40.00	$ 210.00	$	8,400.00
MITA Advisor	20.00	$ 185.00	$	3,700.00
Technical Lead	40.00	$ 185.00	$	7,400.00
Quality Assurance Lead	20.00	$ 185.00	$	3,700.00
Federal Funding & Procurement SME	60.00	$ 210.00	$	12,600.00
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Bidder Name: Public Consulting Group, Inc.

Estimated Total POS			$	104,300.00
Estimated Monthly Hours: 510 **Estimated Project Length: 84 Months**				**510.00**
Job Title	Monthly Hours	Hourly Rate	Monthly Price	
EES Project Manager	170.00	$ 210.00	$	35,700.00
Business Analyst	100.00	$ 170.00	$	17,000.00
Project Manager (supporting)	20.00	$ 210.00	$	4,200.00
Subject Matter Expert	40.00	$ 290.00	$	11,600.00
Federal Oversight/Certification Lead	40.00	$ 210.00	$	8,400.00
MITA Advisor	20.00	$ 185.00	$	3,700.00
Technical Lead	40.00	$ 185.00	$	7,400.00
Quality Assurance Lead	20.00	$ 185.00	$	3,700.00
Federal Funding & Procurement SME	60.00	$ 210.00	$	12,600.00
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Bidder Name: Public Consulting Group, Inc.

Estimated Total Eligibility & Plan Selection Integration			$	103,300.00
Estimated Monthly Hours: 510 **Estimated Project Length: 72 Months**				510.00
Job Title	Monthly Hours	Hourly Rate	Monthly Price	
EES Project Manager	170.00	$ 210.00	$	35,700.00
Business Analyst	100.00	$ 170.00	$	17,000.00
Project Manager (supporting)	20.00	$ 210.00	$	4,200.00
Subject Matter Expert	40.00	$ 290.00	$	11,600.00
Federal Oversight/Certification Lead	40.00	$ 210.00	$	8,400.00
MITA Advisor	40.00	$ 185.00	$	7,400.00
Technical Lead	40.00	$ 185.00	$	7,400.00
Quality Assurance Lead	40.00	$ 185.00	$	7,400.00
Federal Funding & Procurement SME	20.00	$ 210.00	$	4,200.00
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Bidder Name: Public Consulting Group, Inc.

OPTIONAL PROJECTS

COST PROPOSAL REVISION ONE PRICING INSTRUCTIONS

Worksheet Tab Name	Description	Instructions
Optional Fiscal Agent	This project will implement a fiscal agent for home and community based services. This project is in the planning stage. Bidders should identify planned monthly hours by job title to perform the **optional** scope of work.	Job Title (column A) – Bidders **must** enter all possible job titles required to provide the **optional** scope of work. Each job title should be entered on a seperate row. Estimated Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Bidders **must not** modify the formulas on this worksheet.
Optional CPM	The new module for Central Provider Management (CPM) will be the system of record for provider enrollment data for the Medicaid Enterprise. Bidders should identify planned monthly hours by job title to perform the **optional** scope of work.	Job Title (column A) – Bidders **must** enter all possible job titles required to provide the **optional** scope of work. Each job title should be entered on a seperate row. Estimated Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Bidders **must not** modify the formulas on this worksheet.
Optional FFS Claims Processing	With the advancement of managed care in Nebraska, the State will be implementing a solution to manage the remaining FFS claims volume. This project is in development. Bidders should identify planned monthly hours by job title to perform the **optional** scope of work.	Job Title (column A) – Bidders **must** enter all possible job titles required to provide the **optional** scope of work. Each job title should be entered on a seperate row. Estimated Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Bidders **must not** modify the formulas on this worksheet.
Optional Professional Consult	All other professional consulting services as needed.	Job Title (column A) – Bidders **must** enter all possible job titles required to provide the **optional** scope of work. Each job title should be entered on a seperate row. Estimated Monthly Hours (column B) – Bidders **must** enter the number of hours planned for each month for the job title. Hourly Rate (column C) - Bidders **must** enter the hourly rate for the job title entered. Bidders **must not** modify the formulas on this worksheet.

OPTIONAL PROJECTS

COST PROPOSAL REVISION ONE - FISCAL AGENT

Optional Fiscal Agent		
Job Title	Estimated Monthly Hours	Hourly Rate
EES Project Manager	170.00	$ 210.00
Business Analyst	440.00	$ 170.00
Project Manager (supporting)	170.00	$ 210.00
Subject Matter Expert	80.00	$ 290.00
Federal Oversight/Certification Lead	60.00	$ 210.00
MITA Advisor	60.00	$ 185.00
Technical Lead	80.00	$ 185.00
Quality Assurance Lead	40.00	$ 185.00
Federal Funding & Procurement SME	120.00	$ 210.00

Bidder Name: Public Consulting Group, Inc.

OPTIONAL PROJECT

COST PROPOSAL REVISION ONE - CENTRALIZED PROVIDER MANAGMENT

OPTIONAL Centralized Provider Management		
Job Title	Estimated Monthly Hours	Hourly Rate
EES Project Manager	170.00	$ 210.00
Business Analyst	100.00	$ 170.00
Project Manager (supporting)	20.00	$ 210.00
Subject Matter Expert	40.00	$ 290.00
Federal Oversight/Certification Lead	40.00	$ 210.00
MITA Advisor	20.00	$ 185.00
Technical Lead	40.00	$ 185.00
Quality Assurance Lead	20.00	$ 185.00
Federal Funding & Procurement SME	60.00	$ 210.00

Bidder Name: Public Consulting Group, Inc.

OPTIONAL PROJECT

COST PROPOSAL REVISION ONE - FFS CLAIMS PROCESSING

OPTIONAL FFS Claims Processing		
Job Title	Estimated Monthly Hours	Hourly Rate
EES Project Manager	170.00	$ 210.00
Business Analyst	100.00	$ 170.00
Project Manager (supporting)	20.00	$ 210.00
Subject Matter Expert	40.00	$ 290.00
Federal Oversight/Certification Lead	40.00	$ 210.00
MITA Advisor	20.00	$ 185.00
Technical Lead	40.00	$ 185.00
Quality Assurance Lead	20.00	$ 185.00
Federal Funding & Procurement SME	60.00	$ 210.00

Bidder Name: Public Consulting Group, Inc.

OPTIONAL PROJECT

COST PROPOSAL REVISION ONE - PROFESSIONAL CONSULTING SERVICES

OPTIONAL Professional Consulting Services		
Job Title	Estimated Monthly Hours	Hourly Rate
EES Project Manager	170.00	$ 210.00
Business Analyst	170.00	$ 170.00
Project Manager (supporting)	80.00	$ 210.00
Subject Matter Expert	40.00	$ 290.00
Federal Oversight/Certification Lead	40.00	$ 210.00
MITA Advisor	40.00	$ 185.00
Technical Lead	40.00	$ 185.00
Quality Assurance Lead	40.00	$ 185.00
Federal Funding & Procurement SME	40.00	$ 210.00

Bidder Name: Public Consulting Group, Inc.